Navneet Education Limited

Registered Office: Navneet Bhavan, Bhavani Shankar Road, Dadar (West), Mumbai - 400028 Tel.: 022-66626565 Fax: 022-66626470, email: investors@navneet.com. www.navneet.com CIN: L22200MH1984PLC034055



STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST MARCH, 2018 AND STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2018

Sr.	Particulars	Quarter ended			(INR in Lakhs, except Earnings per share)			
No.		Quarter ended			Twelve months ended Consolidated twelve month ended			
		31.03.2018 (Unaudited) (Refer note 6)	31.03.2017 (Audited)	31.12.2017 (Unaudited)	31.03.2018 (Audited)	31.03.2017 (Audited)	31.03.2018 (Audited)	31.03.2017 (Audited)
I	Income Revenue from operations Other income	21,262 788	20,541 288	17,441 435	113,224 2,921	108,939 2,392	120,400 2,598	117,223 2,234
	Total Income (I + II)	22,050	20,829	17,876	116,145	111,331	122,998	119,457
	Expenses Cost of materials consumed Purchases of stock-in-trade Changes in inventories of finished goods, work-in-progress	19,470 13	17,094 28	12,652 2	59,298 525	53,013 487	61,666 622	54,405 657
	and stock-in-trade	(9,145)	(6,912)	(4,649)	(3,562)	(821)	(3,800)	(595
	Employee benefits expense Finance costs Depreciation and amortisation expense	2,871 172 643	2,337 114 639	2,955 7 615	11,939 597	10,363 347	14,677 774	11,866 429
	Other expenses	5,676	5,091	4,435	2,349 21,554	2,499 20,845	3,066 24,990	2,835 23,482
IV	Total expenses	19,700	18,391	16,017	92,700	86,733	101,995	93,079
V	Profit before tax (III - IV) Tax expense: (a) Provision for taxation	2,350 652	2,438 766	1,859 624	23,445	24,598	21,003	26,378
	(b) Provision for deferred tax	181	33	48	8,287 (174)	8,700 (218)	8,287 (45)	8,700 (385
	(c) Excess provision of the earlier period / year write-back	11 844	(47) 752	672	8,124	(47) 8,435	8,253	8,269
VII	Profit for the period / year (V - VI)	1,506	1,686	1,187	15,321	16,163	12,750	18,109
	Share of Profit / (Loss) of associates (Refer note 7 below)	2/500	2,000	1,107	13,321	10,103	(14)	(1,047
IX X	Profit for the period / year (VII + VIII) Other comprehensive income:	1,506	1,686	1,187	15,321	16,163	12,736	17,062
A.	Items that will not be reclassified to profit or loss in subsequent period / year (including Group's proportionate share of an associate) Less: Income tax relating to items that will not be reclassified to profit & loss	(43) 15	(150)	(38) 14	(158) 55	(135)	(134) 51	(148
B.	Items that will be reclassified to profit or loss in subsequent period / year Less: Income tax relating to items that will be reclassified to	(551)	131	(5)	(579)	131	(579)	131
	profit & loss	202	(45)	2	212	(45)	212	(45
Χ	Other comprehensive income for the period / year, net of tax	(377)	(64)	(27)	(470)	(49)	(450)	(62
XI	Total comprehensive income for the period / year (IX + X) (Total of profit and other comprehensive income for the period / year)	1,129	1,622	1,160	14,851	16,114	12,286	17,000
	Profit attributable to: Owners of the parent Non-controlling interest						12,736	17,062
						1	12,736	17,062
	Other comprehensive income attributable to: Owners of the parent Non-controlling interest						(450)	(62)
-			125				(450)	(62)
	Paid-up Equity Share Capital (Face Value INR 2/- per share) Other-Equity	4,671	4,671	4,671	4,671 76,170	4,671 67,889	4,671 70,528	4,671 64,710
	Earnings per share (of INR 2/- per share) (not annualised for the quarter)	0.66	0.74	0.54				
	(a) Basic (b) Diluted	0.64 0.64	0.71 0.71	0.51 0.51	6.56 6.56	6.81 6.81	5.45 5.45	7.19 7.19

Notes:

- 1 The results were reviewed by the audit committee and taken on record by the Board of Directors at its meeting held on May 10, 2018.
- The Company adopted Indian Accounting Standards ("Ind AS") effective April 01, 2016 (transition date being April 01, 2015) and accordingly, the financial results for all the periods have been prepared in accordance with the recognition and measurement principles stated therein, prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 3 In view of seasonal nature of business, above quarterly financial results are not representative of the operations of the whole year.
- 4 During the previous year, the Company had completed buyback of 46,57,000 equity shares of INR 2 each at a price of INR 125 per share. The number of equity shares post buy back stands reduced to 23,35,58,000 of INR 2 each. Accordingly, the paid up Equity Share Capital also stands reduced to INR 4,671 Lakhs.
- The Board of Directors has recommended final dividend of INR 1.50 (75%) per share on face value of INR 2/- each for the Financial Year 2017-18, subject to approval of the shareholders in the ensuing Annual General Meeting.
- The figures of the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year March 31, 2018 and published year-to date figures upto the quarter ended December 31, 2017 which were subjected to limited review.





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Financial results of associate company "K12 Techno Services Private Limited" for the year ended March 31, 2018 have been considered based on unaudited books of account.

- 8 Indiannica Learning Private Limited became wholly owned subsidiary with effect from December 30, 2016. The consolidated Profit for the financial year 2016-17 (after tax) includes profit of the subsidiary post acquisition of Rs. 2,539 Lakhs. The subsidiary's business being seasonal in nature, the figure for the last quarter is not representative of the results for the full financial year. The consolidated profit for the financial year 2017-18 (after tax) includes loss of the subsidiary for the full year of Rs. 1,939 Lakhs. Hence the current year's consolidated results are not comparable with the previous year.
- 9 During the year, the Company has made additional capital contribution in subsidiary entity 'Navneet Learning LLP' amounting to INR 2,145 Lakhs and capital contribution in subsidiary company 'Navneet (HK) Limited' amounting to INR 23 Lakhs.
- 10 The figures for the previous quarters / year have been regrouped / rearranged wherever necessary to conform to the current period presentation.
- 11 Figures of INR. 50,000 or less have been denoted by #.
- Revenue from operations for the periods upto June 30, 2017 includes excise duty, which is discontinued effective July 01, 2017 upon implementation of Goods and Service Tax (GST) in India. GST is not included in revenue from operations w.e.f. July 01, 2017. In view of the aforesaid restructuring of indirect taxes, revenue from operations for the quarter and year ended March 31, 2018 are not comparable with previous periods.

For the purpose of comparability, revenue from operations including excise duty and excluding excise duty are given below:

(INR in Lakhs)

Particulars	Quarter ended			Twelve months ended		Consolidated twelve months ended	
	31.03.2018 (Unaudited) (Refer note 6)	31.03.2017 (Audited)	31.12.2017 (Unaudited)	31.03.2018 (Audited)	31.03.2017 (Audited)	31.03.2018 (Audited)	31.03.2017 (Audited)
Revenue from operations (including excise duty)	21,262	20,541	17,441	113,224	108,939	120,400	117,223
Less: Excise duty	-	(184)	-	(118)	(456)	(118)	(456)
Revenue from operations (excluding excise duty)	21,262	20,357	17,441	113,106	108,483	120,282	116,767

Standalone segment-wise Revenue, Results and Capital Employed

The company mainly operates into publishing content and stationery products. Other business segment include generation of power by Windmill, Pre School, trading items etc. Unallocable corporate assets less unallocable corporate liabilities mainly represent investment of surplus funds, other advances, cash & bank balances, corporate taxes and general corporate borrowings.

(INR in Lakhs)

Particulars	Quarter ended			Twelve months ended		Consolidated twelve months ended	
	31.03.2018 (Unaudited) (Refer note 6)	31.03.2017 (Audited)	31.12.2017 (Unaudited)	31.03.2018 (Audited)	31.03.2017 (Audited)	31.03.2018 (Audited)	31.03.201 (Audited)
Segment Revenue (Sales and operating income):							
a. Publishing Content	5,433	5,322	8,454	62,821	59,433	69,997	67,71
b. Stationery Products	15,775	15,125	8,929	50,096	48,600	50,096	48,60
c. Others (Windmill, Pre-school, Trading items etc.)	117	165	95	581	1,194	581	1,19
	21,325	20,612	17,478	113,498	109,227	120,674	117,51
Less: Inter Segment Revenue	63	71	37	274	288	274	28
Total Segment Revenue	21,262	20,541	17,441	113,224	108,939	120,400	117,223
Segment Results (Profit before tax and interest from each segment): a. Publishing Content b. Stationery Products c. Others (Windmill, Pre-school, Trading items etc.)	842 2,116	1,332 1,551	1,717 584	21,293 5,071	21,361 5,530	19,029 5,070	23,22 5,53
Total Segment Result	(30)	(18)	(40)	(53)	153	(53)	15
Total Segment Result	2,928	2,865	2,261	26,311	27,044	24,046	28,90
Less : i. Finance cost	172	114	7	597	347	774	42
ii. Other unallocable expenditure	609	596	737	3,259	3,436	3,259	3,43
iii. Other unallocable (income)	(203)	(283)	(342)	(990)	(1,337)	(990)	(1,33
Total Profit Before Tax	2,350	2,438	1,859	23,445	24,598	21,003	26,37
Segment Assets	10.016	F4 667	40.050	10.016			
a. Publishing Content	49,816	51,667	48,953	49,816	51,667	54,787	57,55
b. Stationery Products	51,185	37,690	30,027	51,185	37,690	51,191	37,69
c. Others (Windmill, Pre-school, Trading items etc.) d. Unallocated	8,694 3,824	5,815 4,060	8,650	8,694	5,815	5,553	2,68
Total Segment Assets	113,519	99,232	3,401 91,031	3,824 113,519	4,060 99,232	3,824 115,355	4,06 101,99
Total Degiment Assets	113,313	33,232	31,031	113,313	33,232	113,333	101,55
Segment Liabilities							
a. Publishing Content	3,401	3,564	4,473	3,401	3,564	10,863	9,49
b. Stationery Products	6,448	5,654	3,854	6,448	5,654	6,448	5,65
c. Others (Windmill, Pre-school, Trading items etc.)	26	102	85	26	102	26	10
d. Unallocated	22,803	17,352	2,901	22,803	17,352	22,803	17,35
Total Segment Liabilities	32,678	26,672	11,313	32,678	26,672	40,140	32,60
Capital Employed							
a. Publishing Content	46,415	48,103	44,480	46,415	48,103	43,924	48,05
b. Stationery Products	44,737	32,036	26,173	44,737	32,036	44,743	32,03
c. Others (Windmill, Pre-school, Trading items etc.)	8,668	5,713	8,565	8,668	5.713	5,527	2,58
d. Unallocated	(18,979)	(13,292)	500	(18,979)	(13,292)	(18,979)	(13,29
Net Capital Employed	80,841	72,560	79,718	80,841	72,560	75,215	69,38







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STANDALONE AND CONSOLIDATED AUDITED STATEMENT OF ASSETS AND LIABILITIES

(INR in Lakhs)

Particulars	Stan	dalone	Consolidated		
	As at 31st	As at 31st	As at 31st	As at 31st	
	March 2018	March 2017	March 2018	March 2017	
	(Audited)	(Audited)	(Audited)	(Audited)	
ASSETS					
Non-current assets	4.5.000				
(a) Property, plant and equipment	15,022	14,187	15,310	14,650	
(b) Capital work-in-progress	256	276	256	276	
(c) Investment property	1,882	2,022	1,882	2,022	
(d) Goodwill		-	4,567	4,567	
(e) Intangible assets	553	587	3,700	3,990	
(f) Intangible assets under development	12		158	-	
(g) Financial assets					
(i) Investments in subsidiaries	18,198	15,846	-	-	
(ii) Investment in associates		-	4,583	2,447	
(iii) Loans	2,042	2,125	2,087	2,173	
(h) Deferred tax assets	204		318	10	
(i) Other non-current assets	998	1,022	1,077	1,066	
Current assets					
(a) Inventories	41,234	37,152	42,815	38,428	
(b) Financial assets	12,251	37,132	12,013	30,120	
(i) Trade receivables	25,139	20,607	31,810	27,780	
(ii) Cash and cash equivalents	379	236	503	837	
(iii) Other bank balances	179	135	179	135	
(iv) Loans	2,220	2,621	754	952	
(v) Other financial assets	98	88	100		
(c) Other current assets				88	
(c) Other current assets	5,103	2,328	5,256	2,569	
TOTAL	113,519	99,232	115,355	101,990	
EQUITY AND LIABILITIES					
EQUITY					
(a) Equity share capital	4,671	4,671	4,671	4,671	
(b) Other equity	76,170	67,889	70,528	64,710	
Equity attributable to equity holders of the parent			75,199	69,381	
Non-controlling interests			16	5	
Total equity			75,215	69,386	
LIABILITIES		0			
Non-Current liabilities					
(a) Financial Liabilities					
(i) Borrowings		_	_	EO	
(b) Deferred tax liabilities		237		58	
(c) Provisions	1,363		1 664	1 475	
(d) Other non current liabilities	1,303	1,176 104	1,664 1	1,475 104	
(d) Strict from current habilities	-	104	- 1	104	
Current liabilities					
(a) Financial liabilities					
(i) Borrowings	21,197	14,591	22,532	15,883	
(ii) Trade payables			× ***		
 Amount due to micro and small enterprises 	469	207	757	207	
- Amount due to others	4,595	4,371	6,768	6,917	
(iii) Other financial liabilities	2,641	3,083	4,448	3,538	
(b) Other current liabilities	715	1,021	953	1,308	
(c) Provisions	1,302	882	2,622	2,114	
(d) Liabilities for Current Tax	395	1,000	395	1,000	
TOTAL	112 510	00.333	115 255	101.000	
IVIAL	113,519	99,232	115,355	101,990	

For & On behalf of the Board of Directors of Navneet Education Limited

> Gnanesh D. Gala Managing Director

DIN: 00093008

Place: Mumbai Date: May 10, 2018

